

Message Text

UNCLASSIFIED

PAGE 01 NAIROB 09766 101006Z

50

ACTION AF-06

INFO OCT-01 ISO-00 EB-07 /014 W
----- 072602

R 100802Z NOV 75
FM AMEMBASSY NAIROBI
TO USDOC WASHDC
INFO SECSTATE WASHDC 6085

UNCLAS NAIROBI 9766

E.O. 11652: N/A
TAGS: BFOL, KE
SUBJ: PRIVATE TRADE OPPORTUNITY

REF: STATE A-7974

1. 779/01/P0024

2. 1107/75

3. P. WALTERS

4. 779 KENYA

5. IRD

6A. REPLY --

6B. MR. JOHN E. LOWE, MANAGING DIRECTOR

6C. PEARSONS LIMITED
GOVERNMENT ROAD
P.O. BOX 47440
NAIROBI, KENYA

7 CABLE: PEARSONS TEL: 22722

8. --

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9. 102 - DIRECT SALES FOR RESALE

10. DESCRIPTION:

SPECIALITIES, ARCHITECTURAL COMPONENTS:

3446061 ARCHITECTURAL BUILDING SUPPLIES

3079500 SLIDING DOOR GEARS

2591100 CURTAIN TRACKS

3446011 IRON AND STEEL

3446061 ARCHITECTURAL AND ORNAMENTAL METALWORK

INTERESTED SUPPLIERS SHOULD SEND OFFERS WITH
DETAILED ILLUSTRATIONS, QUOTATIONS INCLUDING F.O.B.
AND C.I.F. MOMBASA; PRICES, DELIVERY TEARMS, FORMS OF
PAYMENT ETC. THE BUYERS ARE IMPORTERS, AGENTS,
RETAILERS AND DISTRIBUTORS OF ARCHITECTURAL BUILDING
SUPPLIES SPECIALISING IN ARCHITECTURAL SUPPLIES
AND COMPONENTS FOR THE BUILDING INDUSTRY IN EAST AFRICA.

THE BUYER IS SEEKING DISTRIBUTORSHIP ARRANGEMENTS AND
DIRECT PURCHASE OF THE ABOVE PRODUCTS. VOLUME OF
BUSINESS WAS OVER \$300,000 IN 1974. COMPANY REPRESENTS
A NUMBER OF LEADING FOREIGN FIRMS IN KENYA.
MARSHALL

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NNN

Message Attributes

Automatic Decaptioning: X
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Draft Date: 10 NOV 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975NAIROB09766
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Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
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